



MANUFACTURER MEMBERSHIP APPLICATION

QUALIFICATIONS:

1. Shall be a reliable person, firm or corporation having a regularly established business and shall have a financial responsibility sufficient to conduct the business successfully.
2. Shall operate a factory in the manufacture or assembly of one or more brands of automotive parts accessories, equipment, tools or industrial products necessary to the maintenance and operation of motor vehicles, industrial equipment or internal combustion engines.
3. Shall market one or more products to the automotive trade through warehouse distributors and/or automotive wholesalers, either through his own sales organization or through a separate organization.
4. Shall accept full sales responsibility.
5. A manufacturer operating a factory in the United States, and not incorporated in Canada, must maintain membership in an American association approved by AIA.

For Membership Dues, Please See Attached Dues Schedule

Automotive Industries Association of Canada
1272 Wellington Street
Ottawa, Ontario K1Y 3A7
Tel: (613) 728-5821 Fax: (613) 728-6021
Email: aia@aiacanada.com
Website: www.aiacanada.com

GST #106739352

FOR AIA USE ONLY

Dues Coding: 12230 _____
14130 _____

Membership # _____

Does company have a membership plaque?

Yes _____ No _____

Did company receive confirmation letter?

Yes _____ No _____

Did company receive a welcome telephone call?

Yes _____ No _____

The following confidential information is solely for the purpose of aiding the association in evaluating an applicant's qualifications for membership. Please answer all questions and attach your business card.

Print or type.

Company Name: _____
Address: _____
If address of head office is a P.O. Box, supply street address as well. This is required for the dangerous goods exception permit.
City: _____ Prov.: _____
Postal Code: _____ Phone: (_____) _____
Fax: (_____) _____ WATS: (_____) _____
Email: _____ Website: _____
Your company delegate to AIA: _____
Title: _____
Alternate company delegate to AIA: _____
Title: _____
Attach a list of employees you wish placed on our mailing list, as well as the names and addresses of branch locations.

Year firm started in automotive business in Canada: _____

Check types of operation: wholesalers fleets warehouse distributors
 gov't agencies agents installers
 O.E.M. accounts buying groups

Total annual sales volume (all automotive operations):\$ _____ # of employees _____

Does your company own any wholesale locations? Yes How many: _____ No

List the products you manufacture and/or assemble:

What % of your products do you manufacture and/or assemble in Canada? _____
What % of the products that you manufacture in Canada is exported to other countries? _____
If you do not manufacture or assemble in Canada, do you have your own warehouse? Yes No

To what other automotive trade association does your firm belong? _____

List 5 warehouse distributors, agents and/or wholesalers who distribute your products in Canada:

Application can be sponsored by AIA personnel or an AIA member of any classification or their employees.
Sponsor's Name: _____
Sponsor's Company: _____

Attached is our cheque for \$ _____ in payment of membership dues for one year. I understand this amount will be returned in full should our application not meet membership qualifications.

Signature of Applicant: _____ Date: _____