



NATIONAL DISTRIBUTOR MEMBERSHIP APPLICATION

QUALIFICATIONS:

1. Shall be a reliable person, firm or corporation having a regularly established business and shall have a financial responsibility sufficient to conduct the business successfully.
2. Shall buy, warehouse, sell and invoice one or more brands of automotive parts, accessories, equipment, tools or industrial products necessary to the maintenance and operation of motor vehicles, industrial equipment or internal combustion engines.
3. Shall market one or more products to the automotive trade through warehouse distributors and/or automotive wholesalers through his own sales organization.
4. Shall accept full sales responsibility.

For Membership Dues, Please See Attached Dues Schedule

Automotive Industries Association of Canada
1272 Wellington Street
Ottawa, Ontario K1Y 3A7
Tel: (613) 728-5821 Fax: (613) 728-6021
Email: aia@aiacanada.com
Website: www.aiacanada.com

GST #106739352

FOR AIA USE ONLY

Dues Coding: 12250 _____
14150 _____

Membership # _____

Does company have a membership plaque?

Yes _____ No _____

Did company receive confirmation letter?

Yes _____ No _____

Did company receive a welcome telephone call?

Yes _____ No _____

The following confidential information is solely for the purpose of aiding the association in evaluating an applicant's qualifications for membership. Please answer all questions and attach your business card.

Print or type.

Company Name: _____	
Address: _____	
If address of head office is a P.O. Box, supply street address as well. This is required for the dangerous goods exception permit.	
City: _____	Prov.: _____
Postal Code: _____	Phone: (_____) _____
Fax: (_____) _____	WATS: (_____) _____
Email: _____	Website: _____
Your company delegate to AIA: _____	
Title: _____	
Alternate company delegate to AIA: _____	
Title: _____	
Attach a list of employees you wish placed on our mailing list, as well as the names and addresses of branch locations.	

Year firm started in automotive business in Canada: _____		
Does your company sell to: <input checked="" type="checkbox"/> _____		
wholesalers <input type="checkbox"/>	fleets <input type="checkbox"/>	warehouse distributors <input type="checkbox"/>
gov't agencies <input type="checkbox"/>	agents <input type="checkbox"/>	installers <input type="checkbox"/>
O.E.M. accounts <input type="checkbox"/>	buying groups <input type="checkbox"/>	
Total annual sales volume in Canada (all automotive operations): \$ _____		
Total # of branches: _____	Total # of employees: _____	
List lines for which you distribute nationally or regionally, and have complete control of the sales and marketing policies:		

List 5 warehouse distributors, agents and/or wholesalers who distribute your products in Canada:		

Application can be sponsored by AIA personnel or an AIA member of any classification or their employees.
Sponsor's Name: _____
Sponsor's Company: _____

Attached is our cheque for \$ _____ in payment of membership dues for one year. I understand this amount will be returned in full should our application not meet membership qualifications.
Signature of Applicant: _____ Date: _____