

October 24, 2016

Standing Committee - Families and Communities
3rd Floor
9820 – 107 Street NW
Edmonton, AB
T5K 1E7

Re: Automotive Industries Association of Canada's Response to Bill 203 - Fair Trading (Motor Vehicle Repair Pricing Protection for Consumers) Amendment Act

Dear Committee Members,

The Automotive Industries Association of Canada (AIA) is the national voice of the automotive aftermarket in Canada. We are writing to express our concerns with *Bill 203* which is currently under review by your committee. As a national Association, we represent a \$21billion a year industry. Our members manufacture, distribute and install automotive replacement parts and provide services to vehicle owners across Canada. The automotive aftermarket industry in Alberta is one that continues to thrive despite the economic downturn. It employs more than 55,000 people in your province and boasts a \$4billion industry. Our members in Alberta are represented by both a northern and southern division and include some of the largest parts distributors, major retailers, wholesalers and installers in Canada.

As the national voice of the Canadian automotive aftermarket , we work to promote the growth and prosperity of our industry and we believe that there are numerous elements of *Bill 203* that require significant amendments for industry growth and prosperity to be achieved. In fact, the Bill, as written, would lead to serious misinterpretations, costly administration, and unintended economic impacts. In order to ensure a fair balance between the consumer's protection and the industry's right and ability to seek fair compensation for services rendered, we recommend a complete review and rewriting of the Bill. Furthermore, more stakeholder consultations need to occur, including those industries named in the proposed Bill who have not yet been engaged in discussions about its impacts (heavy duty, recreational vehicles, etc.).

AIA Canada supports the position and the detailed recommendations of its Alberta partner the Canadian Independent Automotive Association (CIAA) regarding Bill 203 and we strongly encourage you to visit the CIAA website at www.ciaassociation.org to learn more about the their position and recommendations regarding *Bill 203*.

Sincerely,
France Daviault
Senior Director, Stakeholder Relations
Automotive Industries Association of Canada (AIA)

CC: Alvin Chibi, NAPA Auto Parts, Edmonton, Northern Alberta AIA Division Chair
CC: Bruce Cowling, NAPA Auto Parts, Calgary, Southern Alberta AIA Division Chair
CC: Greg Sims, Executive Director Western Canada, AIA Canada